

Northern Illinois Gas Company  
d/b/a Nicor Gas Company

Response to:

Citizens Utility Board

Ill. C. C. Docket Nos. 00-0620 and 00-0621 Consolidated

Second Data Request

CUB 2.8

Q. To the extent such information is available to the Company, please describe the offers made by the various suppliers participating in the Company's Customer choice program. Provide copies of the literature distributed by the various participating suppliers in the possession of the Company. Please identify all Nicor gas employees who have participated in marketing efforts by Nicor energy and describe their activity.

A. Although Nicor Gas is unaware of specific offers from participating Suppliers, the Company did include a "Product Offerings/Savings Analysis" as part of the survey conducted after the second year of enrollment. A copy of the survey is attached to data request CUB 1.7. The "Product Offerings/Savings Analysis" can be found beginning on page 91. Copies of Suppliers' marketing material in the Company's possession are attached to data request CUB 1.8.

The following identifies Nicor Gas employees who have charged hours for Customer Select to Nicor Energy. Sales employees are identified by a letter of the alphabet using A-Z, then AA-HH. Marketing employees are identified by number using 1-15.

1998

Sales: A-E, G-J, L-Q, S-Z, AA-CC

Leadership of Sales employees above: DD-HH

Marketing Communications: 9,10,13

Marketing Planning: 1-8, 11-12

Leadership of Marketing employees above: 14

1999

Sales: A-B, E-I, K-Z, AA-CC

Leadership of Sales employees above: DD-HH

Marketing Communications: 10,13,15

Marketing Planning: 1-8, 11,12

Leadership of Marketing employees above: 14

2000

Sales/Marketing: (No employees participated)

Company Witness: Albert E. Harms